

Commonwealth Consulting LLC

Our firm does not have a rate sheet and generally does not charge a standard hourly rate. When a potential client (most often a private foundation) requests a bid based on an hourly rate our charge is \$200 per hour.

However, our approach has been to define a clear scope of work with a potential client, to identify the responsibilities for the consultant and client and, where possible, to identify the financial value of the project to the organization. We do not recommend that organizations take on projects that do not produce a value that is worth several times the cost the consulting engagement.

Once a fair price for the project has been determined, our practice has been to set up a not-to-exceed price contract so that the organization knows the actual cost of services to be provided. Commonwealth Consulting assumes the risk if the project takes longer than is originally estimate.