



# 2022 Rate Sheet

We support nonprofit leaders in two areas: Salesforce needs and fundraising event planning. Prices below are subject to change and will be customized to the clients' needs and goals, as well as based on the number of anticipated hours involved in the project.

## Salesforce

### Implementation

Salesforce Implementations range from \$10,000 to \$25,000 and are available at three price points, based on needs and goals.

### Managed Services

Serving as an extension of your team to support all Salesforce needs, our managed services packages range from \$500 - \$1,500/month for 5 - 18 hours of service/month. Three month commitment required.

### Custom Projects

We're available for hire for custom projects specific to your Salesforce goals (ex: implement moves management tools, add project management platform, implement volunteer management tools, add integrations, etc). All custom projects have custom quotes based on the scope of work requested.

### One Hour Trainings & Quick Looks

We offer 30-minute to one-hour Salesforce trainings for staff as an on-demand service.

If you're struggling with a Salesforce-related problem, we can take a quick look and provide recommended solutions or answer your question(s).

Cost is \$75 for a 30-minute block or \$140 for a one-hour block.

## Fundraising Event Planning

Serving as an extension of your staff, we work with your team to plan, execute and run day-of and post-event fundraising activities including logistics management, committee meetings, registration/ticket sales, sponsorship fulfillment, volunteer management, day-of event execution, and post-event wrap.

All proposals are custom to the specific event, as well as goals and needs of the nonprofit organization. Most packages are priced at \$10,000 to \$15,000 for one annual event.

Learn more at  
[www.GuidingForceConsulting.com](http://www.GuidingForceConsulting.com)

