

**Sample Company
Balance Sheet
3 Year Projection**

ASSETS	Year 1	Year 2	Year 3
Current Assets			
Cash in Bank	25,896	74,437	134,610

**Sample Company
Profit and Loss
3 Year Projection**

Revenue (Sales)	M1	M4	M7	M10	Year 1	Year 2	Year 3
Subcontractor	33,333	33,333	0	0	200,000	280,000	350,000
Prime Contractor	0	0	10,000	10,000	50,000	70,000	87,500
Total Revenue (Sales)	33,333	33,333	10,000	10,000	250,000	350,000	437,500
Cost of Sales							

**Sample Company
Cash Budget
3 Year Projection**

	M3	M6	M9	M12	Year 1	Year 2	Year 3
Beginning Balance	32,684	78,850	89,389	43,839			
Cash inflows							
Cash Sales	33,333	33,333	10,000	0	250,000	350,000	437,500

Sample Company
Select Ratios
3 Year Projection

Break Even Analysis		Year 1		
Gross Margin % of Sales				
Gross margin		59,765		
Select Ratios		Year 1	Year 2	Year 3
Liquidity				
Current Ratio		n/a	n/a	n/a
Safety				
Debt to Equity		2.4	0.7	0.3

Sample Company
Startup and Funding

Start-up	
Cash on Hand	1,598
Building	80,000
Leasehold Improvements	20,000

Sample Company
Key Assumptions

Sales	Price	Y2 Growth
Subcontractor	\$200,000.00	40%
Prime Contractor	\$ 10,000.00	40%
COGS		
Labor 4 FT @ \$15/hour + Owner	177,735	71%
Purchases	0	0%